

Betty L. Gardner CEO, ProTrain, LLC

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# **Education-2-Employment**

"Education is the key to our future. It is the one gift that we can give ourselves that neither the economy nor other forces can take from us. Our communities and society continue to benefit from the quality education with which we reward ourselves. ProTrain provides the real-world employer with relevant, highly sought after training, for real people." ... Betty L. Gardner

## **Our Mission**

ProTrain, is dedicated to quality educational services at an affordable cost, in the classroom or online, ensuring success in the workforce through the active engagement of direct relationships with our students, corporations, non-profits and the military community throughout the United States and Internationally.

## **Our Process**

We can assess/define your employee performance, leadership challenges and identify your training needs. We gain a clear understanding of current training gaps, job functions, goals and your company's philosophy. After assessing your situation, I will work with my team of subject matter experts, instructors and curriculum design specialists to create a customized training solution designed to achieve your goals, increase productivity for employees, and achieve higher profits for your business.

## Resources Available

- Customized in-class, online & blended solutions, easing the clients pains
- Technical and soft skill training programs
- Workforce training assessments
- Computer labs
- Certification training /testing
- · On-site training

## **Expertise**

- Organized, dedicated leader who brings the knowledge, skills and abilities of programmer, marketer, educator, director and now selfproclaimed entrepreneur who has put together a dynamic team composed of those we serve: Corporate, Military & Civilian personnel
- IT Dir for multiple sites
- ProTrain A NC Licensed Proprietary School

#### **Training Expertise**

# ProTrain proudly adheres to 4 core values:

- 1) Anticipating, understanding, meeting and exceeding our customers' evolving needs.
- 2) Respecting our clients' time, patronage and desire for high-quality and good value.
- 3) Flexibility in providing a wide range of educational programs and pathways.
- Continuous commitment to service and support throughout the entire process.
- 225+ Partner Schools
- Aligning training programs with what DoL sites that States need to grow jobs & their economy
- Programs adhering to national standards
- Technical & Subject Matter Experts for all questions
- Full-Service Instructional Designers
- Total turnkey solutions
- Programs designed to meet today's Education-2-Employment needs!

#### **Satisfied Customers**

It is my honor and privilege to recommend Betty Gardner. She is one of the most well respected business women and entrepreneurs that I have had the honor and privilege to know.

She has a unique talent to fully engage her clients, students, and colleagues. Her wonderful personality and ability to connect with people is evident in everything she does from public speaking to teaching, leadership, staff development, and more. We've met on many occasions at military job fairs and her genuine desire to assist our military and veterans is evident to all who speak with her and warmly welcomed by our troops.

It is my personal my goal to achieve the high standards of service and professionalism that this woman sets and I regularly recommend her services and ProTrainedu.org to anyone interested in gaining that extra edge and much needed skill set in this current job market.

## -Teresa Gray-Sullivan, Veteran Emp Assist

I have known Betty since 2006, when my unit was searching for a vehicle and ways to help train our Civil Affairs Operators to develop the necessary technical skills to employ downrange in order to successfully accomplish the mission assigned. Betty was instrumental in providing the platform in order to enhance the aptitude and proficiency. As a result, several of our Civil Affairs Battalions are now using PROTRAIN as an avenue to better equip our CA operators. Betty is masterful in blending in the right managerial skills with the technical expertise needed to develop our CA operators. You can trust PROTRAIN!

- LTC Damone "D" Garner, Commander



Kevin M. Smith COO, ProTrain, LLC

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# **Expertise**

- Retired Army Colonel -30 years' experience in multi-functional logistics, training, and project management
- Last Army assignment (2007-2009) - Deputy Commander for Training, US Army CASCOM
- PM Certified (Army)
- 3 years COO, ProTrain

# **ProTrain's Training System**

- Consultation with each customer to understand the customer's needs.
- 2) Training Assessment-formal or informal.
- 3) Develop training to meet the needs or match with blended learning course outlines.
- 4) Training begins in classroom, online, or blended learning.
- 5) Evaluation of training.
- 6) Follow up for skill transfer or next steps.

## The ProTrain Difference

- 225+ Partner Schools
- Aligning training programs with what DoL sites that states need to grow jobs & their economy
- 200+ courses/programs no other vendor offers
- Total turnkey solutions to any training needs
- Customized learning content to maximize training outcomes

#### Satisfied Customers

"Your passion for continuing education, commitment to the military's education needs, and unwavering integrity are most admirable. I am in awe of the amount of time and energy you expend to make sure ProTrain's programs of study are current, well-designed, and yet, still competitively priced. Thank you so much for helping us navigate the sometimes confusing continuing professional education world. I've worked with other online training providers, and in comparison, setting up a partnership with ProTrain is incredibly easy. You walked us through each step, providing sound advice along the way. "

- Anne M. Kibbe, Dir. of Prof Dev, Saint Leo Univ

"Kevin Smith is the consummate leader and logistics management expert that any great organization would want on their team. Intelligent with a passion for serving selflessly has been 2 of Kevin's finest characteristics. His expertise in program management, leadership education and development, resource management, and operational planning are all hallmarks of what Kevin brings with him to every organization he served as a senior Army leader. A total team player that I would fight to have on my team any day, no matter what the mission -- a first class professional you can count on."

- Thomas Keegan, Brigade Commander



Trenton Hightower VP, ProTrain, LLC

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# **Expertise**

- DDI Certified
- Dale Carnegie Certified
- Achieve Global Certified
- DISC Train the Trainer
- Completing Doctorate in Organizational Leadership
- Author of "Team Building Field Trip 101"

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#### Satisfied Customers

"Trenton is a personable, enthusiastic, resultsoriented professional. His 'Let's go' attitude would be an asset on any team project, and certainly contributes to his success rate on individual assignments."

Najmah Thomas - Learning Coach

"I worked with Trenton Hightower for six years while at Virginia Highlands Community College. Trenton was always the go to person at the Systems Office for help and advice in the areas of non-credit open enrollment and customized training. He provided helpful advice and cleared hurdles in helping me and others throughout the System receive invaluable training (ie. LERN, AchieveGlobal and DDI)."

Beth Duffield -- Ed & Workforce Development Vice President of Workforce Development at Rutherford County Chamber of Commerce